



# SNMHI Summit 2011

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## Medical Assistants: Embracing New Roles

Bowdoin Street Health Center/ Beth Israel Deaconess Medical Center

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Session 1C

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MacColl Institute at  
Group Health Cooperative

# Bowdoin Street Health Center

Comprehensive Community Health Center licensed under Beth Israel Deaconess Medical Center

Located in Dorchester, Massachusetts

Approximately 11,000 active patients with

45,000 patient visits per year

Provide Pediatric, Adult, Family Practice Primary Care Services with 11 primary care physicians and NP's

Multi-cultural, Multi-lingual urban population



# The Beginning

- Transformation process began about 1 ½ years ago
- Preliminary discussions began with provider group outlining current trends in health care reform and reimbursement structure, planned care activities, and the patient-centered medical home
- We were not selected as a participant in a pilot program but decided to pursue organizational transformation on our own.
- Initial concerns expressed:
  - Aren't we doing this already?
  - We don't have enough staff to be able to do all of this!
- Other issues included:
  - Provider specific practices-little standardization
  - Disease focus
  - Patient specific but not population based- cared for those who presented for care but not for those who didn't
  - The Carrot- (hook) if we can define what we need then it will be easier to justify additional staff.

# Engagement

- Conducted many meetings over several months
  - Invited all staff- to begin to demonstrate available resources- not just clinically based
- Established ground rules for all discussions.
  - No Blame
  - “They” don’t work here anymore.
  - Encouraged use of I, we, us to highlight personal/team accountability.
  - Everyone has a voice and important things to say.
  - Every moment is a teaching/learning opportunity.
- Also employed strategies:
  - Mixing up of seating to encourage equalization of power
  - Calling on specific individuals (MA’s) for input (with prior approval)
  - Assuming a facilitator role rather than administrator role encouraging problem identification and solving by participants

# Current State Assessment

- Who are our patients?
- As a group- using brainstorming techniques we
  - Defined who our patients are- sorted by age, gender, disease, language needs etc.
  - Identified a target population to facilitate population based thinking and to focus subsequent discussions (women over 50)
- What do we do for our patients?
  - Defined what is needed (tasks) to care for this age group both those who come for care and those who don't.
  - Divided tasks into categories:

• Before visit	After clinician
• During visit	After visit
• Before clinician	Between visits
• With clinician (most valued by patient)	No Visits

# Identifying Team Members

Listed all available team members by title:

- Clinicians
- RN's
- LPN's
- Medical Assistants
- Mental Health Clinicians
- Interpreters
- Community Resource Specialists
- Registration Staff
- Call Center Staff

# Defining Roles

- Sorted all tasks by first person able to perform competently reserving most complicated for clinicians and licensed staff.
- Existing MA functions
  - Rooming patients
  - Stocking rooms
  - Working 1 MA to 2-3 clinical staff

# New Medical Assistant Role

- **Stock Rooms:**
- **Patient Flow:**
- **Point of Care Testing**
- **Triage Patients in Walk in- with RN/LPN assistance.**
- **Complete Screening For New and PE's**
  - Depression Screening
  - Domestic Violence
  - Pain Scale
- **Assess need for Prescription Refills**
  - Educate on reading prescription bottle and to call
- **Administrative functions:**
- **Dnk Follow up:**
- **Verify patients PCP and enter in OMR**
- **Form Completion**
  - Identify form
  - Begin completion
  - Determine if nurse can complete without patient waiting for clinician
- **Schedule Follow up Appointments**
- **Follow up on Specialty Referrals-**  
beginning with cardiology.
- **Group Medical Visits:**
- **Mammograms and Colonoscopies**
  - Follow up on Mammograms and Colonoscopies based on patient panel report in collaboration with clinician.
  - Enter orders per protocol and send to clinician for co-signature.
- **Manage Recall Lists**



# Strategies for Implementation

- Converted 3 existing positions to medical assistant positions- still have not achieved 1:1 ratio at all times.
- Formulated teams: (3 teams-2 adult and 1 pediatric)
  - 3-4 clinicians, 2 RN's/LPN's, 3-4 Medical Assistants, 1 mental health clinician, 1 interpreter, 1 administrative support
    - Each clinician, nurse and medical assistant given opportunity to select clinical team members- matched as best as possible.
    - Adjusted medical assistant schedules to match assigned clinician schedule to equalize staffing patterns.
    - Divided all triage, call management, ED and discharge follow up per team.
- Located teams in same area- moved nurses into clinician offices to improve communication.
- Trained MA's to assume new responsibilities. Involved clinicians and nurses in training whenever possible.
- Developed standardized guidelines for task completion.
- Established weekly team meeting times.

# Lessons Learned

- This is an Organizational Shift- not just clinical care.
- Involving as many people, right from the beginning encourages engagement and ownership- and a better understanding of goals.
- Identified the need to add more administrative staff so that clinical staff can focus exclusively on clinical tasks.
- Trust and respect take time to build- open communication and training build confidence.
- Regular meetings help to keep transition on track.

CAVEAT: Be careful of the MY Doctor- MY Medical Assistant Syndrome- keep the focus on the patients and the team.

# Questions?



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