



Knowledge Building Session: Empanelment

The presentation will begin shortly

Presenters:

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Logistics

- ❖ Webinar will be recorded
- ❖ Slides will be posted
- ❖ Operator-assisted interactive Q&A
- ❖ Submit questions using the chat function
- ❖ Please complete a brief survey to tell us what you think about the webinar and suggest future topics



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Context and Objectives of Today's Presentation



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change · con · cept

(cheynj kon-sept) *n.*, **1.** A general idea— with proven merit and a sound scientific or logical foundation— that can stimulate specific ideas for changes that lead to improvement



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Change Concepts

- ❖ Engaged Leadership
- ❖ Quality Improvement Strategy
- ❖ Patient-Centered Interactions
- ❖ **Empanelment**
- ❖ Organized, Evidence-Based Care
- ❖ Continuous and Team-Based Healing Relationships
- ❖ Enhanced Access
- ❖ Care Coordination



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Empanelment

PCMH practices:

- ❖ Determine and understand which patients should be empanelled in the medical home and which require temporary, supplemental, or additional services.
- ❖ Use panel data and registries to proactively contact, educate, and track patients by disease status, risk status, self-management status, community and family need.
- ❖ Understand practice supply and demand, and balance patient load accordingly.



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Knowledge Building Session: Empanelment

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Overview

- ❖ Definition of Empanelment
- ❖ Mechanics of Empanelment Process
- ❖ Managing after Implementation
- ❖ Ramifications for Leadership



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Multnomah County Health Department

- ❖ 6 Primary Care Clinics and Specialty HIV PC Clinic
- ❖ ~32,000 patients generating >140,000 visits
- ❖ Working on PC Medical Home initiative since 2006
- ❖ On Epic EHR since 2005
- ❖ Onsite pharmacy, lab, x-ray
- ❖ Also have 13 School-Based Health Centers and 4 Dental Clinics
- ❖ Traditional Public Health Department



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Definition of Empanelment



Definition of Empanelment

- ❖ Provide a systematic way to allow patients to see their own PCP
- ❖ Process for sorting patients into populations
- ❖ Way to manage supply and demand



Allows for Continuity

If a primary tenet of the Medical Home is the continuous relationship between a team of providers and an informed patient...

...then we must provide a mechanism for allowing that relationship to happen in our systems



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Simply...

Empanelment is the process for ensuring that every patient has an assigned Primary Care Provider (PCP)



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Sorting Patients into Populations

- ❖ Allows for a group of patients to be easily identified ***including those that don't come in***
- ❖ Will allow a provider (or team) to customize their services to the needs of their specific clients
- ❖ Can drive data reporting



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Managing Supply and Demand

Historically:

- ❖ See whoever is on the schedule
- ❖ Some providers work hard to see everyone that needs to be seen, others don't
- ❖ Variability in the complexity of patients depending on provider



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Managing Supply and Demand

Rational formula for determining the number of patients it's possible to take care of:

$$(\text{provider visits/day})(\text{days in clinic/year}) = (\# \text{ patients})(\text{patient visits/year})$$

-Mark Murray, MD



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Managing Supply and Demand

Solve for # patients:

$$\frac{(\text{provider visits/day})(\text{days in clinic/year})}{(\text{patient visits/year})} = \# \text{ patients}$$

Fill in values:

MCHD Example

Provider visits/day = 18

days in clinic/year = 210

patient visits/year = 3.6



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Managing Supply and Demand

- ❖ Solve for # patients for 1 FTE provider:

$$\frac{(18)(210)}{(3.6)} = \# \text{ patients}$$

$$1,050 = \# \text{ patients}$$



Managing Supply and Demand

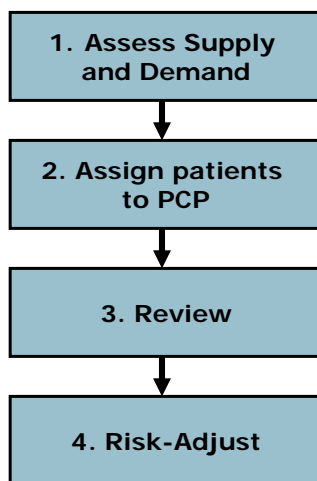
- ❖ Fairly distributes workload
- ❖ Rational way to align supply and demand
- ❖ Allows for data-based decisions (closing and opening panels, adding provider FTE, etc)



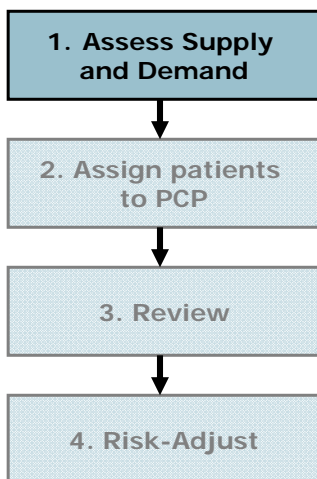
Mechanics of Empanelment



Steps of Empanelment



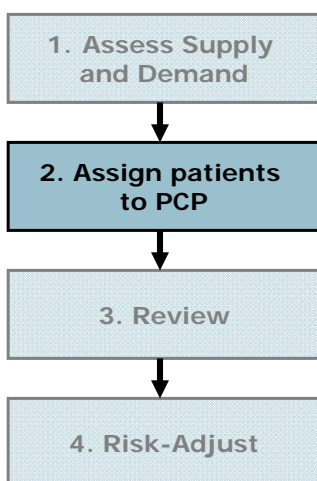
Assess Supply and Demand



- ❖ Collect current provider FTE and Specialty



Assign Patients to PCP



- ❖ Check to see if patients already assigned to PCP belong there
- ❖ Assign patients who are unassigned
- ❖ Use Mark Murray "4-cut" Method



4-Cut Method

Cut	Patient	Assignment
1	Only ever seen 1 provider	Provider seen
2	Seen 2 providers, with 1 provider majority	Provider seen the majority of times
3	Seen a few providers	Provider who performed last physical
4	Seen many providers	Last provider seen



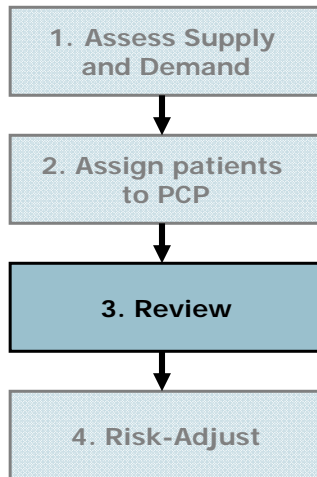
Practical Steps

(starting as if no patients are assigned)

1. Assign all patients who have only ever seen 1 provider to that provider
2. Develop a list of patients with their last 3-5 providers seen
3. Assign patients who have seen a provider the majority of times to the majority provider
4. Allow clinic teams to talk through the rest of the patients and where they belong



Review



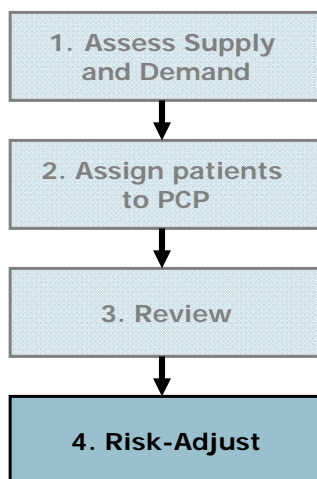
- ❖ Allow all providers to review their panel for correctness
- ❖ Allows for ownership of panel



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Risk-Adjust



- ❖ Allow variance for specialty
- ❖ Weight panels by age and gender average utilization
- ❖ Can weight by complexity/morbidity



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Adjustment for Specialty

- ❖ For clinics with multiple specialty practices (IM, FP, Peds, etc):
 - The average patient visits per year will be different by specialty. *MCHD Example:*

Specialty	Avg. Pt. Visits/Yr	Patients for 1 FTE Provider
Internal Medicine	4.5	840
Family Practice	3.5	1080
Pediatrics	2.8	1350



Weighting by Age/Gender

- ❖ Must be a "zero-sum" game
 - If a 50yo F weights as more than 1 patient based on utilization, another patient must weight as less than 1
- ❖ Can be done based on own clinic population if size is large enough

E-mail Amit for more info if you're at this step:

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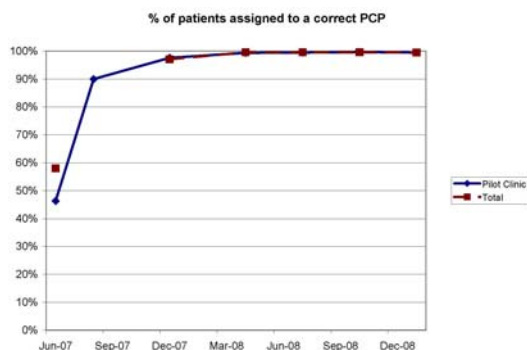
Weighting by Complexity

- ❖ Running into the problem that some FP panels look more like IM panels and no way to account for difference
- ❖ Currently modeling diagnoses that predict higher utilization
- ❖ Will weight based on #/type of dx



MCHD Results

- ❖ Started with pilot clinic
- ❖ Process took 6 months for all clinics
- ❖ Implementation of new processes were maintained post-emplment



Managing After Implementation



How to Maintain

- ❖ Implement process for assigning PCP at or before 1st visit
- ❖ Implement process for validating PCP (and ensuring assignment) at Check-In
- ❖ Identify unassigned patients monthly and develop process for assigning



Related Policy & Procedures

❖ Panel Management Policy

- How to change providers
- # new patients based on % full
- Transfer to other clinic

❖ Provider Minimum Staffing

- Minimum days in clinic
- Coverage with practice partner



Definitions of Active Patient

- ❖ As FQHC, responsible for patients who have been seen in the last 3 years (patient)
- ❖ Standard definitions of active panels range from 1 visit in the last 12-18 months
- ❖ MCHD assigned based on 18 months but measures based on 12 months (actively managed)



Use for Reporting

- ❖ With ownership of a panel comes the ability to identify provider team level metrics
- ❖ Can identify individual patients in need of services leading to improvement

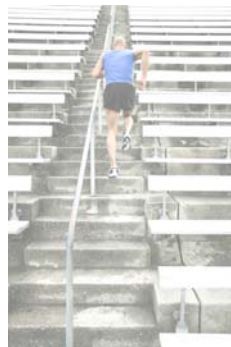
Provider Team Profile												
PCP: DEANE DEPONTES												
Family Practice												
Census:												
MOU:												
											FTE	0.8
											Weighted Panel Size	1529
											Annual Panel Size	790
											% Full	123%
											Yearly Visit Target	2524
											Yearly Visits to Date	3232
											% of time patients per day	3

Access	2014												FY15	Census	MOU	Target
	1	2	3	4	5	6	7	8	9	10	11	12				
Panel size, # of visits per month	26	27	27	27	27	27	27	27	27	27	27	27	27	27	27	27
Days available, # per month	31	31	31	31	31	31	31	31	31	31	31	31	31	31	31	31
% of time	84%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%
% of time appointments	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%
% of time patient care per PCP	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%
% of time PCP care per patient	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%

Clinical	2014												FY15	Census	MOU	Target
	1	2	3	4	5	6	7	8	9	10	11	12				
% of patients w/ HbA1c within 6 mos	87	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%
% of patients with HbA1c > 9	87	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%
% of appointments within 30 min	88	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%
% of patients receiving care	8	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
% of PCP appointments within 30 min	88	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%	87%
% of visits with 10 or more conditions	88	81%	81%	81%	81%	81%	81%	81%	81%	81%	81%	81%	81%	81%	81%	81%
% of visits where medication was prescribed	88															



Ramifications for Leadership



Change in Control

- ❖ Allow for local innovation
- ❖ Teams have ownership over their panels
- ❖ Teams determine how to meet the needs of their panels (eg. vacation time)



References

- ❖ Murray M, Davies M, Bouchon B. Panel size: How many patients can one doctor handle? *Family Practice Management*. April 2007: 45-51.
- ❖ Murray M, Davies M, Bouchon B. Panel size: Answers to physicians' frequently asked questions. *Family Practice Management*. Nov/Dec 2007: 29-32.
- ❖ Tantau & Associates. Panels and panel equity. *Advanced Access Information Series*. Available at: <http://www.ihl.org/NR/rdonlyres/FB6D736E-F7EA-468A-9753-E19A5CF3CA0D/3933/InformationSheetonPCPPanels.pdf>. Accessed 9/30/09.
- ❖ Mark Murray & Associates, 12, 18, and 36 Month Panel. 2007. Available at: http://www.albertaaim.ca/Resources/Panel/20070822_12_18and36MonthPanel_MMA.pdf. Accessed 9/30/09.



Questions?



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Survey

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http://www.surveymonkey.com/s.aspx?sm=9_2fv3_2bejxltOsAuWMlChb3g_3d_3d



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